



AFFILIATE

2013/14 Membership Application

- HAT ‘Affiliate’ Members are companies/organizations interested in associating themselves, as well as, suppliers/vendors doing business/wishing to do business with the fast growing community of Hoteliers. Benefits include - increase business network, access to Industry specific information and gateway to grow business through the offering of special promotions to this community.

- Affiliate Member companies are entitled to attend business/social events hosted by HAT (e.g. Annual Business Exchange).

The fields marked with * are mandatory.

Section 1 - Company Information	
* Name of Organization:	
Business Name (if different):	
*Date of Incorporation:	
Name of Holding Company (if applicable):	
*Postal Address:	
* Physical Address :	
* City:	
* Country:	
* Office Phone:	
*Mobile:	
* Email:	
Website:	
Fax:	
* Company Description (to be used in announcement to HAT and Affiliate Members of your membership):	



Section 2 - Contact Information	
Primary Contact	
* Full Name:	
*Title:	
* Phone:	
* Email:	
Secondary Contact	
Full Name:	
Title:	
Phone:	
Email:	
President/CEO/Managing Director	
* Full Name:	
Title:	
* Phone:	
* Email:	
* Should this individual be on our distribution list for member communications?	<input type="radio"/> Yes <input type="radio"/> No
Senior Marketing Contact	
* Full Name:	
Title:	
* Phone:	
* Email:	
* Should this individual be on our distribution list for member communications?	<input type="radio"/> Yes <input type="radio"/> No
Senior Sales Contact	
* Full Name:	
Title:	
* Phone:	
* Email:	
* Should this individual be on our distribution list for member communications?	<input type="radio"/> Yes <input type="radio"/> No



Section 3 - Please indicate which categories your company represents:

<input type="checkbox"/> Accessibility: Products/Services for travellers with disabilities	<input type="checkbox"/> Custom & Stock Printed Products	<input type="checkbox"/> General Merchandise
<input type="checkbox"/> Accounting/Financial Services	<input type="checkbox"/> Data Port Lamps, Computer	<input type="checkbox"/> Gift Shops/Retails Stores
<input type="checkbox"/> Administration & Management	<input type="checkbox"/> Design – Build Developer	<input type="checkbox"/> Group Health & Life Insurance
<input type="checkbox"/> Advertising/Marketing/ Promotional Specialists	<input type="checkbox"/> Directories – Electronic	<input type="checkbox"/> HR & Payroll Systems
<input type="checkbox"/> Air Conditioning/ Heating/ Ventilation	<input type="checkbox"/> Distribution	<input type="checkbox"/> Human Resources
<input type="checkbox"/> Air Treatment: Odour, Humidification, Dehumidification	<input type="checkbox"/> Document Recovery Services	<input type="checkbox"/> Ice Machines/Melters
<input type="checkbox"/> Amenities/Bathroom/Guestroom	<input type="checkbox"/> E-Commerce Solutions	<input type="checkbox"/> Incentives/Premium, Advertising/Revenue Sharing
<input type="checkbox"/> Appliances	<input type="checkbox"/> Emergency Response: Fire, Flood, Water, Wind or Environmental	<input type="checkbox"/> Insurance – Property, Commercial
<input type="checkbox"/> Architectural/Interior Design Services	<input type="checkbox"/> Education/Training	<input type="checkbox"/> Internet/In-room Entertainment
<input type="checkbox"/> Art Work/Images/Frames/Mirrors	<input type="checkbox"/> Employee Benefits	<input type="checkbox"/> Manufacturer's Agent/Broker
<input type="checkbox"/> Association/Organization	<input type="checkbox"/> Employee Recruitment	<input type="checkbox"/> Photo/Video
<input type="checkbox"/> Banking Institution - ATMs	<input type="checkbox"/> Energy Management/Consulting	<input type="checkbox"/> Trade Publishers
<input type="checkbox"/> Audio Visual Presentation Equipment/Services	<input type="checkbox"/> Energy Saving Products/Services	<input type="checkbox"/> Wholesale/Distributor
<input type="checkbox"/> Automatic Door Openers	<input type="checkbox"/> Environmentally Friendly Alternatives	<input type="checkbox"/> OTHER <i>(please write below the category that best fits your business, if not listed above)</i>
<input type="checkbox"/> Business Centre Solutions/ Products	<input type="checkbox"/> Fitness Equipment	
<input type="checkbox"/> Children Supplies/Activity Products	<input type="checkbox"/> Floor Coverings	
<input type="checkbox"/> Cleaning Products, Equipment, Services	<input type="checkbox"/> Food & Beverage	
<input type="checkbox"/> Computer/Networking Solutions/ Software	<input type="checkbox"/> Furniture & Case Goods	
<input type="checkbox"/> Consulting Services	<input type="checkbox"/> Gaming	



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Section 4 - Member Referral		
To verify your good standing as an Affiliate member of HAT, we require references from two HAT members .		
1st HAT Member Reference: * Name: *Title: * Company: * Phone:	2nd HAT Member Reference: * Name: *Title: * Company: * Phone:	
Section 5 – Affiliate Membership Objectives		
Reason for joining HAT as an Affiliate Member		
Main service required from HAT		
Section 6 – Affiliate Membership Fees		
<i>Fees are based on the business annual gross turnover - tick the appropriate category box below.</i>		
	Category 1: Annual gross turnover 5 mil <	US\$ 5000 or Tzs 8,200,000*
	Category 2: Annual gross turnover US\$3 < > 5 mil	US\$ 2500 or Tzs 4,100,000*
	Category 3: Annual gross turnover US\$1 < > 3 mil	US\$ 1750 or Tzs 2,870,000*
	Category 4: Annual gross turnover US\$ < 1 mil	US\$ 750 or Tzs 1,230,000*
	Category 5: Annual gross turnover < US\$500,000	US\$ 500 or Tzs 820,000*
	Category 6: Annual gross turnover < US\$100,000	US\$ 250 or Tzs 410,000*
<p>* Membership fees are due in January of every year. New member fees will be pro-rated accordingly to reflect time of start of subscription.</p> <p>* The exchange rate is reviewed quarterly.</p>		
Section 7 – Application Authorization		
I/We hereby apply for registration as a member of the Hotels Association of Tanzania for 2013:		
Name: _____	Title: _____	
Date: _____	Signature: _____	
Company Stamp/Seal:		



Section 8 – Payment Terms

Membership dues must accompany your completed application form.
 VAT (18%) must be included with membership dues.
 VAT Registration Number: 40-007488-M / TIN: 107-769-374

Payment by Cheque/Direct Deposit:

Cheque payable to: **Hotels Association of Tanzania**
 Bank Details : **Barclays Bank Tanzania Limited – Slipway Branch**
 Account Name: **Hotels Association of Tanzania (HAT)**
 US Dollar (\$) Account Number – **004-6001788**
 Shillings (TZS) Account Number – **004-6000536**

FOR OFFICE USE	DATE	SIGNED
Received by HAT		
Approved by CEO		
Approved by Chairman		
Membership Start Date		