

----- Original Message -----

Subject:FOR FIA/ AAT MEMBERS - CIRCULAR FOR DISCOUNT FOR HOTEL IN EUROPE

Date:Tue, 22 Jul 2014 13:41:04 +0300

From:Yusuf Ghor <yusufghor@aatanzania.org>

To:undisclosed-recipients;

Dear AAT Members,

Below find circular for AAT Members to get Special Rates for Hotel which are based in Europe for Phase I.

For any further clarification you may contact AAT CEO Yusuf A. Ghor on email info@aatanzania.org.

FOR FIA/ AAT MEMBERS - CIRCULAR

FIA have concluded partnership deal with significant discounts for all FIA/ AAT Mobility and Mobility and Sports Club Members.

This is a great achievement by FIA Marketing Dept.

The offers cover all brands of IHG in Europe, including InterContinental® Hotels & Resorts, Crowne Plaza® Hotels & Resorts, Hotel Indigo®, Holiday Inn® Hotels, Staybridge hotels and Holiday Inn Express® Hotels.

The key details are:

- Partner Rate 30% off

A minimum of 30% off Best Flex weekend discount (Friday, Saturday and Sunday) at all brands except InterContinental hotels (some hotels might offer midweek availability). Booking must be made 21 days in advance.

- Partner Rate 20% off

A minimum of 20% off Best Flex weekend discount (Friday, Saturday and Sunday) for stays at InterContinental hotels. Booking must be made 21 days in advance.

- Partner Rate 10% off

10% off Best Flex midweek discounts (Monday to Thursday).

- Available for hotels in Europe only.

· Member ID will be requested at check-in (FIA Business cards, FIA Clubs business cards, FIA Clubs memberships cards, FIA international driving license).

To make a reservation with the FIA discounts prices, please use this link: www.ihg.com/fia

FIA is already in discussions with IHG to extend the offer outside of Europe. More information to come on later date.

This applies for AAT Members who are holding valid Membership Benefit license, competition license and International Driving Permit.

Yusuf A. Ghor
CEO

CC: AA Tanzania President - Nizar Jivani



AUTOMOBILE ASSOCIATION OF TANZANIA

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E-mail: info@aatanzania.org web: www.aatanzania.org

Patron: Hon. Ali Hassan Mwinyi (Former President of Tanzania)



Fédération Internationale
de l'Automobile

MANAGEMENT:

Trustee

Shiraz Dhanani
Jahangir Bhaloo

President

Mr. Nizar Jivani

Vice President

(Mobility & Tourism)
Mr. Henry Bantu

Vice President

(Administration)
Mr. Gautam Chavda

Vice President

(Motor Sports)
Mr. Satinder Singh Birdi

Hon. Secretary

Karim Jamal

Hon. Treasurer

Hanif Virjee

13th Aug. 2014

Dear Sir/Madam

REF: **SPECIAL DISCOUNT FOR AA MEMBERS WORLDWIDE TO TANZANIA.**

AA Tanzania greetings!

Attached here with find email/letter from Federation International de Automobile which is self explanatory, to all its member worldwide for special discounts for accommodation in Europe covering following brands, including InterContinental® Hotels & resort, Crown Plaza® Hotels & Resorts, Hotel Indigo®, Holiday Inn® Hotels, Staybridge Hotels and Holiday Inn Express® Hotels.

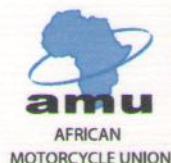
AAT is affiliated to world sport and mobility body **Federation international de automobile (FIA)** which has a membership of **80,000,000 millions** in **141** countries and **236** clubs Worldwide and FIA website is accessed by more than **100,000,000m members + non members worldwide.**

Our major role in Tanzania is to Influence government authorities to improve road infrastructure and enforce regulations to safe guard traffic rules and thereby reduce accidents and save lives. We also provide following services:

- (i) Issuing of International Driving Permit
- (ii) Road side assistance
- (iii) Valuation of vehicles for buying & selling purposes
- (iv) Insurance
- (v) Driving school
- (vi) 24hrs Breakdown Services
- (vii) Assessing various entities who provide services to motorists etc.

Chief Executive Officer
Yusuf A. Ghor

AFFILIATED TO :



Confederation of
African Countries
in Motorsport
(CACMS)

National Sports
Council of
Tanzania
(NSC)

FIA Initiative worldwide:

- To see Road safety recognized as strategic priority in national strategies and influence national governments to allocate resources.
- To advocate for a safe systems.
- To reconfirm clubs leadership in road safety advocacy.
- To promote mobility and tourism.

We have also undertaken various projects in Tanzania in collaboration with other stake holders:-

1. Training Free Boda Boda riders in Dar-es-salaam, so far Trained **4000**
2. Safety planning survey of **3400 km** of roads in Tanzania and hand over specialized equipments to TAN roads
3. Safety in terms of vehicles, Roads and Roads users
4. Change Of Legislation for Safety purpose and creating awareness
5. Training on safety for motorsports from **AAT** affiliated clubs, Press, Red Cross, Police ect from country wide.
6. Various assignments as a social responsibility

AAT would like to market Tanzania as a holiday and commercial destination and requesting hotels, if interested to join hands with FIA/AAT on this venture.

AAT is Proposing below Discount to be Offered to AA members worldwide:-

20% off discount from rack card for weekends (Friday – Sunday)

15% off discount for commercial visitors from Mon to Thu from rack card.

The fees to join AAT are as follows

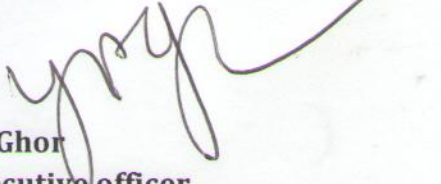
	<u>USD</u>	
1. Corporate membership fees	500	Annually
2. Email to FIA members worldwide		FREE
3. AAT magazine "on the move"	500	Advert ¼ page (optional)
4. AAT website Insertion	500	Advert p. Annum (optional)
	1500	

Other Information & Guidelines

1. Email will be sent to FIA worldwide with copies to the member hotels with hotel address and websites.
2. Members will send at the time of booking and check in FIA business card, membership card, FIA International Driving Permit or letter from FIA clubs.
3. Every hotel to provide in Advance rack card for both season and offseason.

Kindly contact the undersigned for further discussion or more information

Sincerely yours



Yusuf A. Ghor
Chief executive officer

- Cc. President AA Tanzania Nizar Jivani**
- Cc. Management committee member/ representing from ministry of tourism & wild Life - Mr. Ebrahim Mussa**
- cc: FIA Marketing Dept. - Richard De Cabrol**
- Cc: FIA Mobility Communication Leader - Crystelle Job**