

- HAT ‘Affiliate’ Members are companies/organizations interested in associating themselves, as well as, suppliers/vendors doing business/wishing to do business with the fast growing community of Hoteliers. Benefits include - increase business network, access to Industry specific information and gateway to grow business through the offering of special promotions to this community.
- Affiliate Member companies are entitled to attend business/social events hosted by HAT (e.g. Annual Business Exchange).

The fields marked with \* are mandatory.

<b>Section 1 - Company Information</b>	
* Name of Organization:	
Business Name(if different):	
*Date of Incorporation:	
*Company TIN #:	
*Company VRN # (VAT number):	
Name of Holding Company (if applicable):	
*Postal Address:	
*Physical Address:	
* City:	
*Country:	
*Office Phone:	
*Mobile:	
*Email:	
Website:	
Fax:	
* Company Description (to be used in announcement to HAT and Affiliate Members of your membership):	



<b>Ssection 2 - Contact Information</b>	
<b>*Primary Contact</b>	
* Full Name:	
*Title:	
* Phone:	
* Email:	
<b>*Secondary Contact</b>	
* Full Name:	
*Title:	
* Phone:	
* Email:	
<b>President/CEO/Managing Director</b>	
Full Name:	
Title:	
Phone:	
Email:	
Should this individual be on our distribution list for member communications?	<input type="radio"/> Yes <input type="radio"/> No
<b>Senior Marketing Contact</b>	
Full Name:	
Title:	
Phone:	
Email:	
Should this individual be on our distribution list for member communications?	<input type="radio"/> Yes <input type="radio"/> No
<b>Senior Sales Contact</b>	
Full Name:	
Title:	
Phone:	
Email:	
Should this individual be on our distribution list for member communications?	<input type="radio"/> Yes <input type="radio"/> No



**Section 3 - Please indicate which categories your company represents:**

<input type="checkbox"/> Accessibility: Products/Services for travellers with disabilities	<input type="checkbox"/> Custom & Stock Printed Products	<input type="checkbox"/> General Merchandise
<input type="checkbox"/> Accounting/Financial Services	<input type="checkbox"/> Data Port Lamps, Computer	<input type="checkbox"/> Gift Shops/Retails Stores
<input type="checkbox"/> Administration & Management	<input type="checkbox"/> Design – Build Developer	<input type="checkbox"/> Group Health & Life Insurance
<input type="checkbox"/> Advertising/Marketing/ Promotional Specialists	<input type="checkbox"/> Directories – Electronic	<input type="checkbox"/> HR & Payroll Systems
<input type="checkbox"/> Air Conditioning/ Heating/ Ventilation	<input type="checkbox"/> Distribution	<input type="checkbox"/> Human Resources
<input type="checkbox"/> Air Treatment: Odour, Humidification, Dehumidification	<input type="checkbox"/> Document Recovery Services	<input type="checkbox"/> Ice Machines/Melters
<input type="checkbox"/> Amenities/Bathroom/Guestroom	<input type="checkbox"/> E-Commerce Solutions	<input type="checkbox"/> Incentives/Premium, Advertising/Revenue Sharing
<input type="checkbox"/> Appliances	<input type="checkbox"/> Emergency Response: Fire, Flood, Water, Wind or Environmental	<input type="checkbox"/> Insurance – Property, Commercial
<input type="checkbox"/> Architectural/Interior Design Services	<input type="checkbox"/> Education/Training	<input type="checkbox"/> Internet/In-room Entertainment
<input type="checkbox"/> Art Work/Images/Frames/Mirrors	<input type="checkbox"/> Employee Benefits	<input type="checkbox"/> Manufacturer's Agent/Broker
<input type="checkbox"/> Association/Organization	<input type="checkbox"/> Employee Recruitment	<input type="checkbox"/> Photo/Video
<input type="checkbox"/> Banking Institution - ATMs	<input type="checkbox"/> Energy Management/Consulting	<input type="checkbox"/> Trade Publishers
<input type="checkbox"/> Audio Visual Presentation Equipment/Services	<input type="checkbox"/> Energy Saving Products/Services	<input type="checkbox"/> Wholesale/Distributor
<input type="checkbox"/> Automatic Door Openers	<input type="checkbox"/> Environmentally Friendly Alternatives	<input type="checkbox"/> <b>OTHER</b> <i>(please write below the category that best fits your business, if not listed above)</i>
<input type="checkbox"/> Business Centre Solutions/ Products	<input type="checkbox"/> Fitness Equipment	Additional Comments:
<input type="checkbox"/> Children Supplies/Activity Products	<input type="checkbox"/> Floor Coverings	
<input type="checkbox"/> Cleaning Products, Equipment, Services	<input type="checkbox"/> Food & Beverage	
<input type="checkbox"/> Computer/Networking Solutions/ Software	<input checked="" type="checkbox"/> Furniture & Case Goods	
<input type="checkbox"/> Consulting Services	<input type="checkbox"/> Gaming	



<b>Section 4 - Member Referral</b>		
To verify your good standing as an Affiliate member of HAT, we require references from two <b>HAT members</b> .		
1st HAT Member Reference: * Name: *Title: * Company: * Phone:	2nd HAT Member Reference: * Name: *Title: * Company: * Phone:	
<b>Section 5–Affiliate Membership Objectives</b>		
Reason for joining HAT as an Affiliate Member		
Main service required from HAT		
<b>Section 6–Affiliate Membership Fees</b>		
<i>Fees are based on the business annual gross turnover - tick the appropriate category box below.</i>		
	<b>Category 1:</b> Annual gross turnover 5 mil<	US\$ 5000 or Tzs 11,150,000*
	<b>Category 2:</b> Annual gross turnover US\$3<>5 mil	US\$ 2500 or Tzs 5,575,000*
	<b>Category 3:</b> Annual gross turnover US\$1<>3 mil	US\$ 1750 or Tzs 3,902,500*
	<b>Category 4:</b> Annual gross turnover US\$ <1 mil	US\$ 750 or Tzs 1,672,500*
	<b>Category 5:</b> Annual gross turnover < US\$500,000	US\$ 500 orTzs 1,115,000*
	<b>Category 6:</b> Annual gross turnover < US\$100,000	US\$ 250 or Tzs 557,500*
* Membership fees are due in January of every year. New member fees will be pro-rated accordingly to reflect time of start of subscription. * The exchange rate is reviewed quarterly.		
<b>Section 7–Application Authorization</b>		
I/We hereby apply for registration as a member of the Hotels Association of Tanzania for 2015:		
Name: _____	Title: _____	
Date: _____	Signature: _____	
<b>Company Stamp/Seal:</b>		



**Section 8–Payment Terms**

Membership dues must accompany your completed application form.

VAT (18%) must be included with membership dues.

VAT Registration Number: 40-007488-M / TIN: 107-769-374

**Payment by Cheque/Direct Deposit:**

Cheque payable to: **Hotels Association of Tanzania**

BankDetails :**Barclays Bank Tanzania Limited – Slipway Branch**

Account Name: **Hotels Association of Tanzania (HAT)**

US Dollar (\$) Account Number –**004-6001788**

Shillings (TZS) Account Number – **004-6000536**

<b>FOR OFFICE USE</b>	<b>DATE</b>	<b>SIGNED</b>
Received by HAT		
Approved by CEO		
Approved by Chairman		
Membership Start Date		